

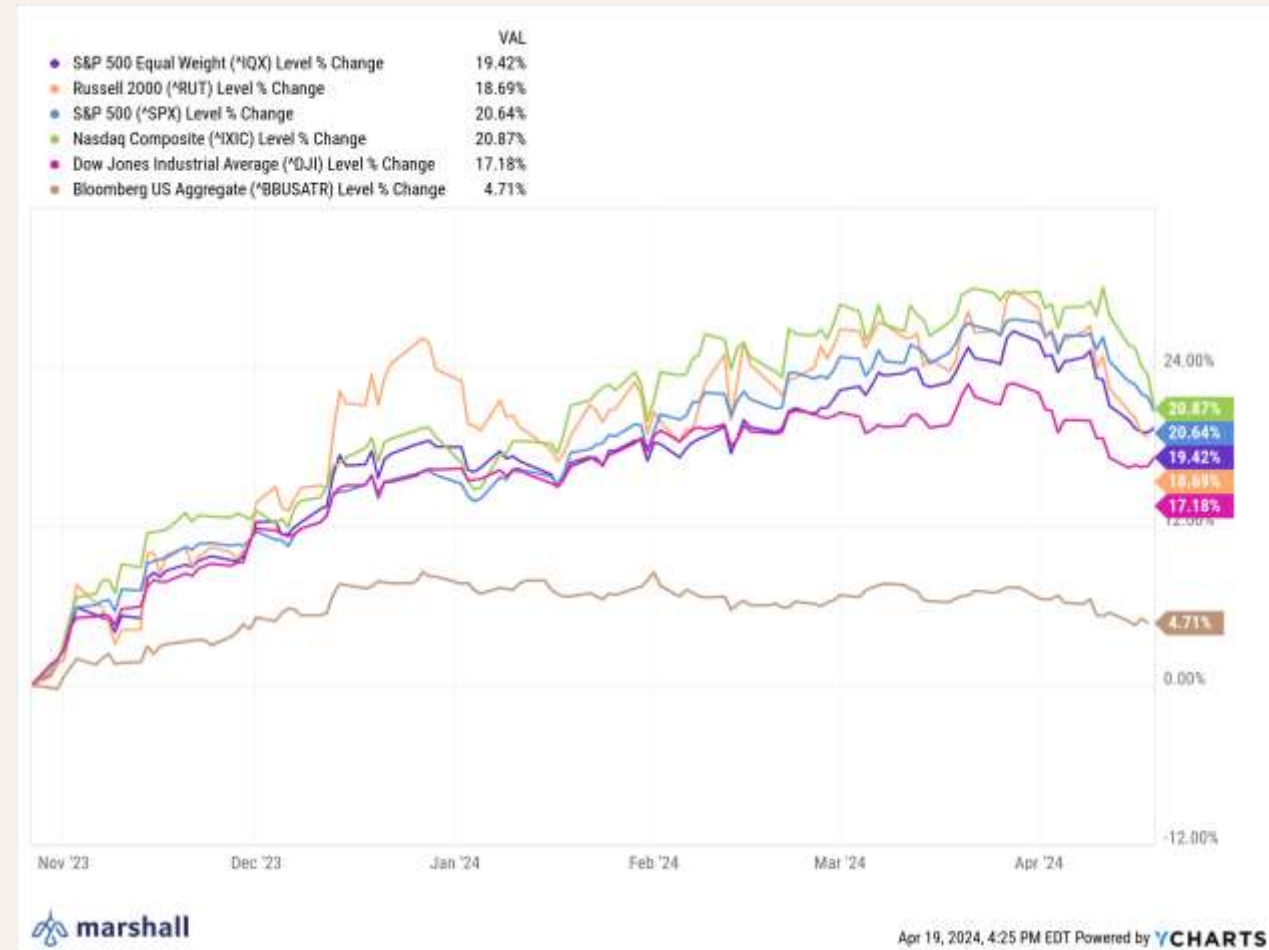
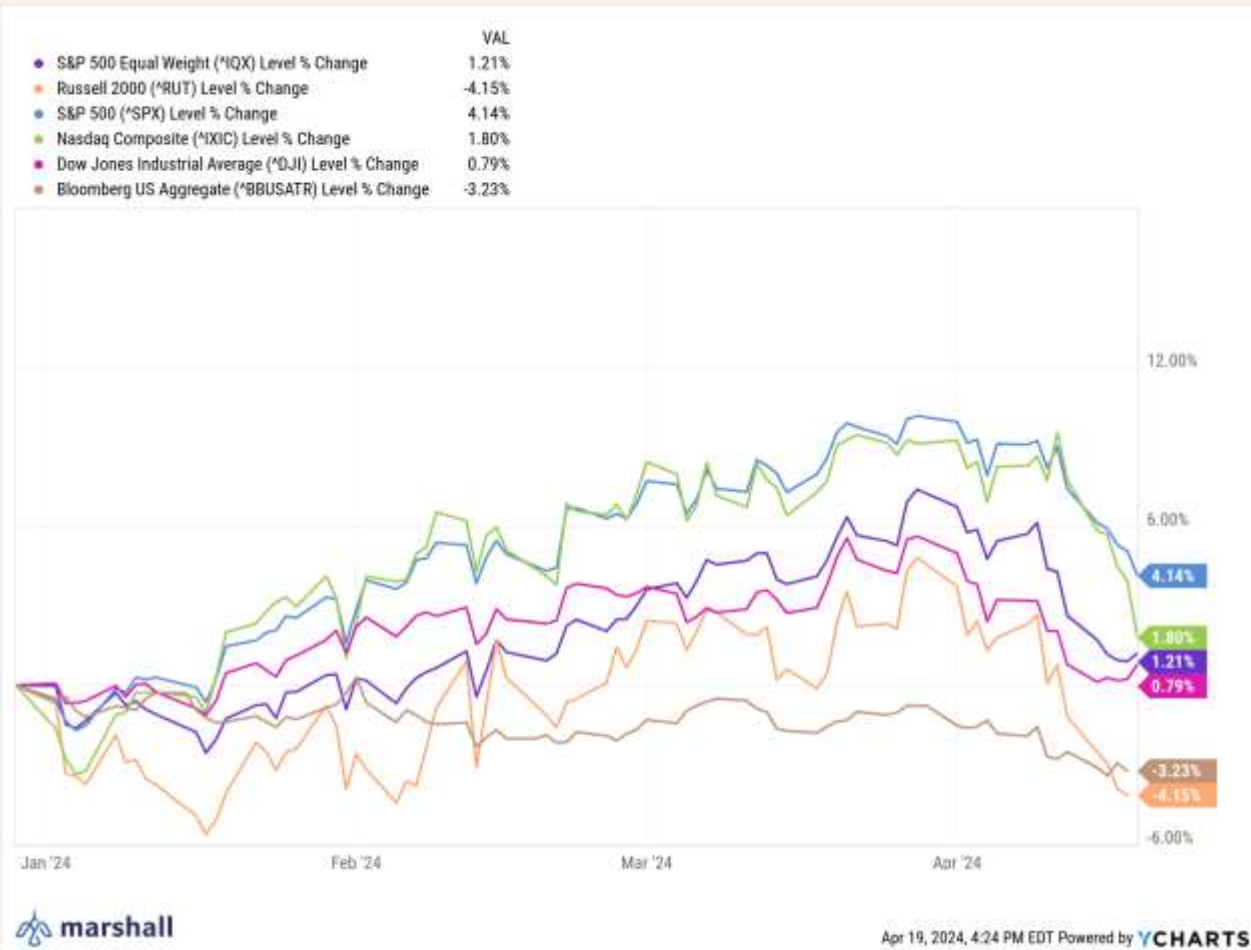
WealthIQ: Spring 2024

Wall of Worry

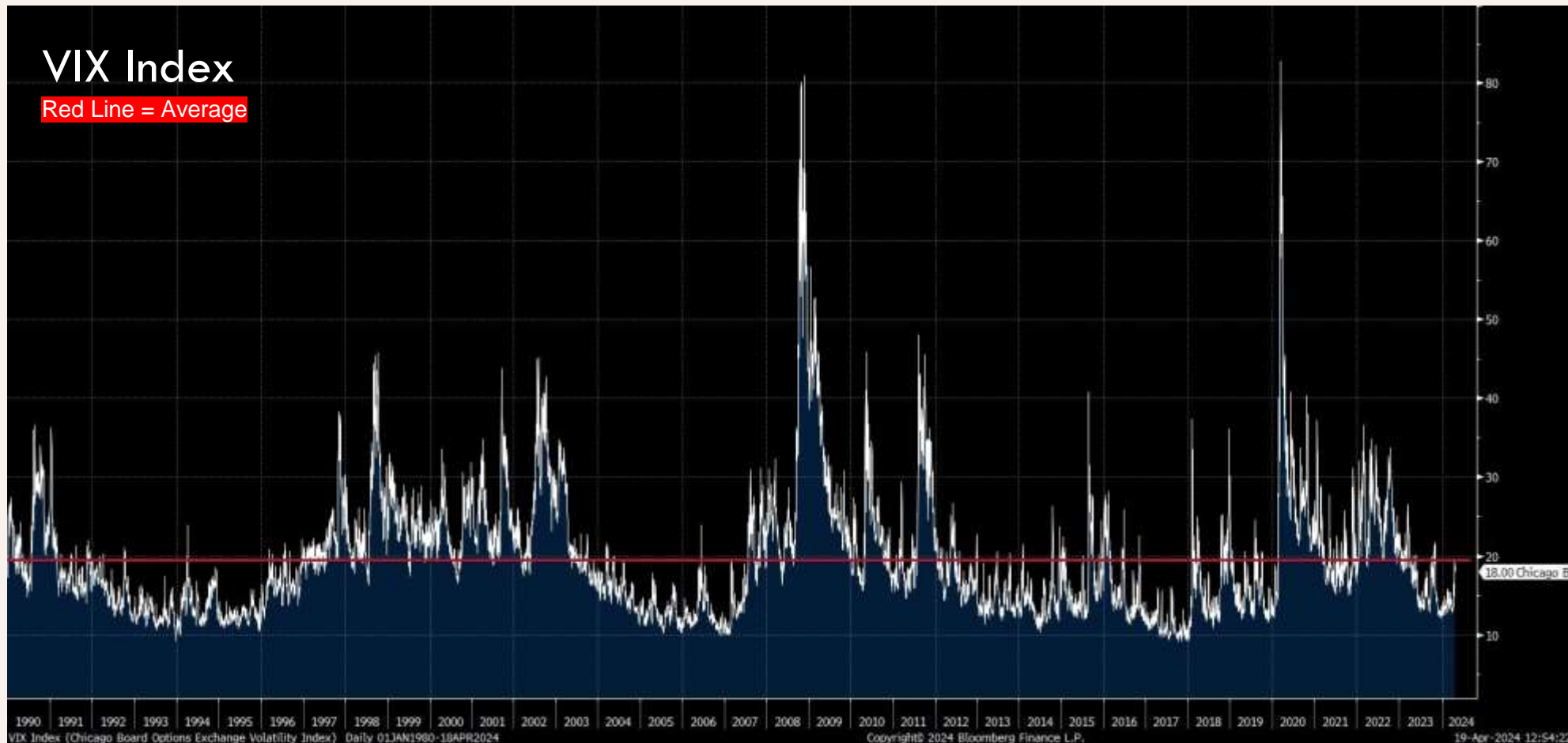
Executive Summary: The confidence that permeated markets since the Fall has been given a reality check in recent weeks as factors that helped drive the powerful 2023 year-end rally have shifted from a tailwind to a headwind. Add geopolitical risk to the fray, and suddenly markets are facing a ‘wall of worry’ as investors grapple with staying invested vs. taking profits. In investing, we are often reminded that financial markets and economies differ. This dynamic seems true today, as one of the biggest challenges markets face appears to be an economy that is too strong. Admittedly, that is likely as strange a sentence to read as it is an unusual one to type. However, with financial markets losing sight of the broader economic forest for the narrower narrative trees, recent volatility isn’t all that surprising.



1) A sharp market rally that began last October has begun losing steam as markets react to recent inflation data, the prospect of delayed interest rate cuts, and geopolitical conflict. Robust year-to-date gains have faded as investors face a 'wall of worry' with a decision between taking profits or staying invested. Nonetheless, it's important to remember that market performance doesn't move in a straight line, and returns since the Fall remain quite strong.

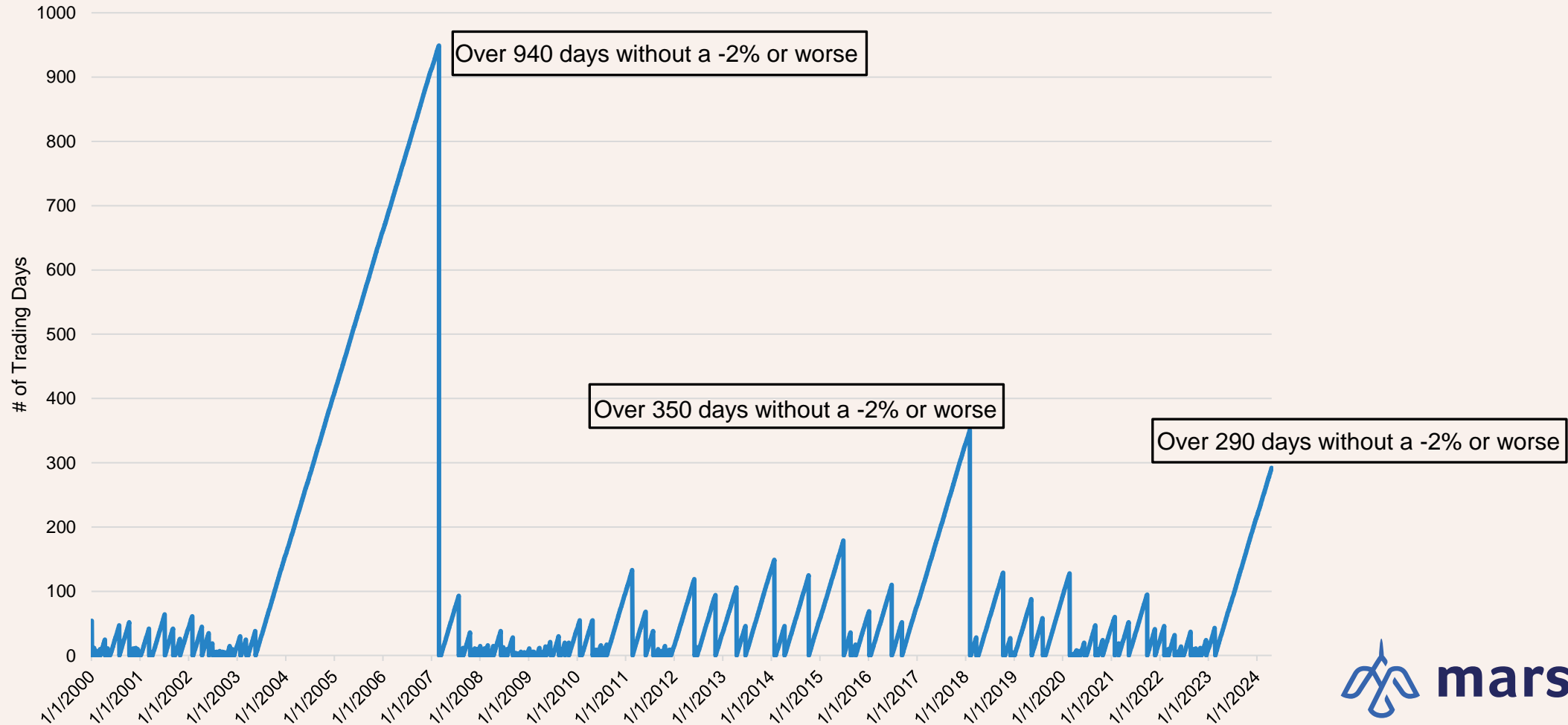


2) It's not unusual for markets to experience some type of extended drawdown during each year. Even in strong years like 2023, the market experienced separate drawdowns of around -7% and -10%. According to data from JPMorgan, the average intra-year drawdown for the S&P 500 since 1980 is about -14%. Underlying market volatility as measured by the VIX, aka the fear gauge, has climbed recently, but remains near it's longer-run average and is not indicative of widespread 'fear' bubbling in markets.



3) Looking at market volatility in another way, as of this writing, the S&P 500 has logged nearly 300 consecutive trading days without experiencing a daily return of -2% or worse- an impressive run by historical standards.

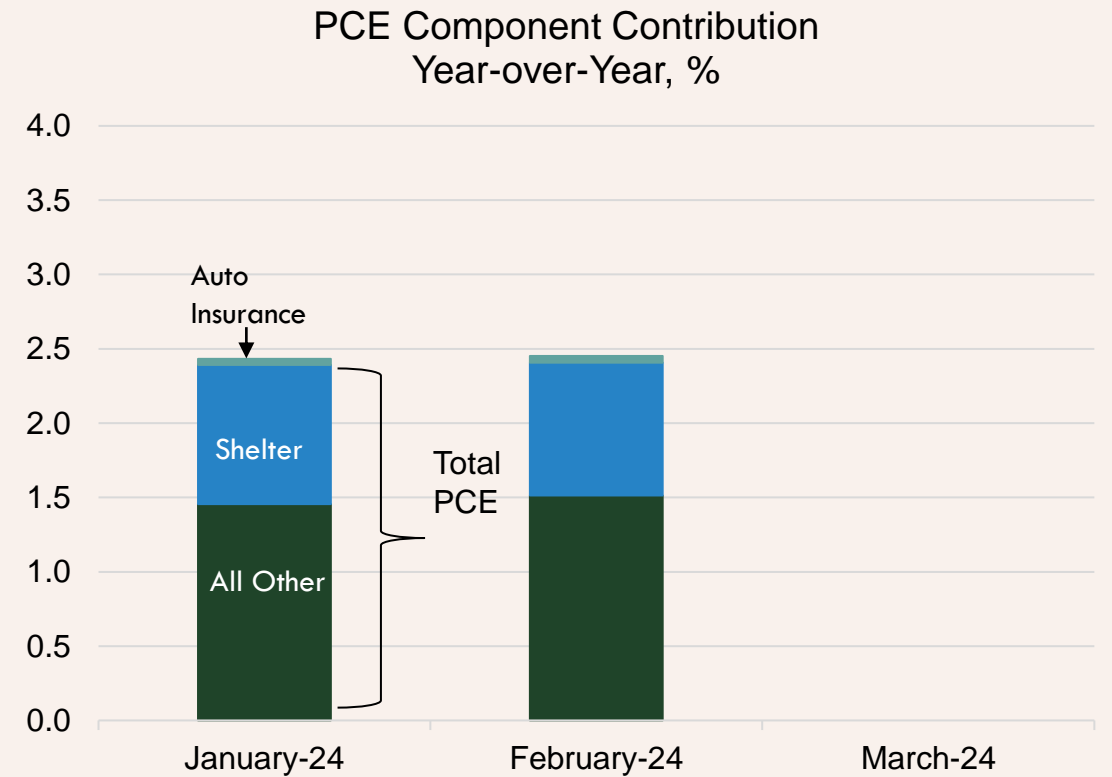
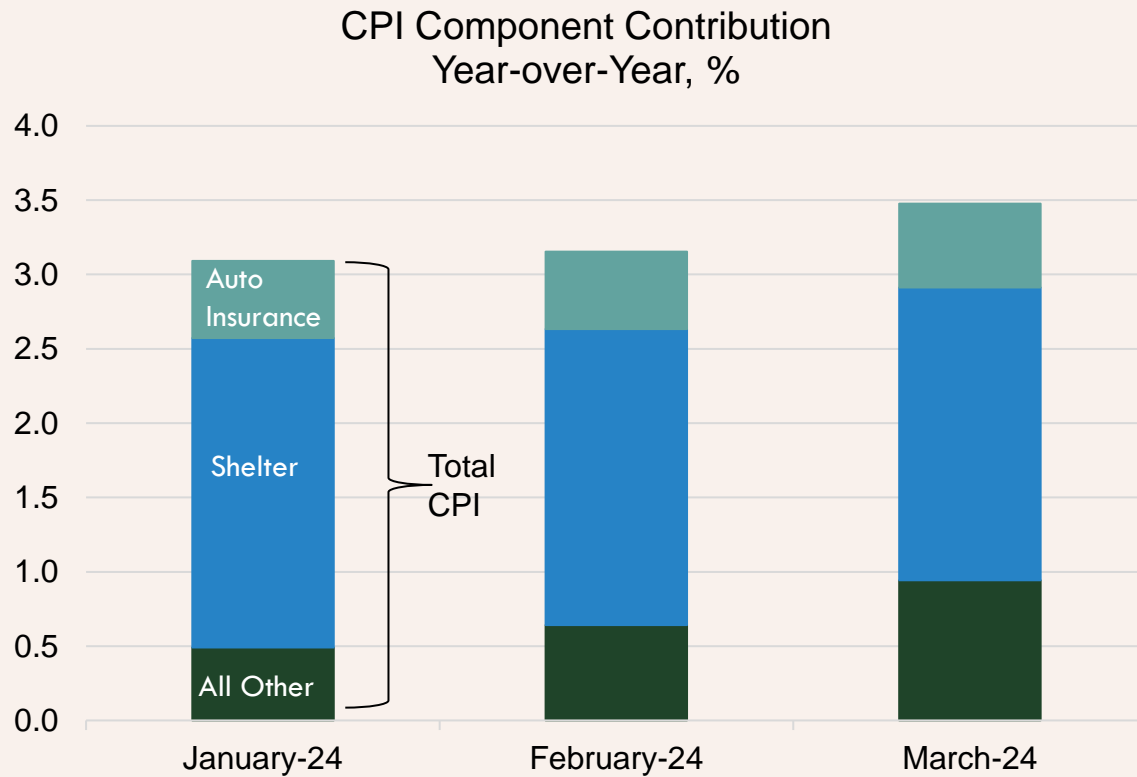
Consecutive Trading Days Without a -2% Down Day or Worse
S&P 500 (^SPX): 1/1/2000-4/19/2024



4) Aside from recent geopolitical events in the Middle East, one of the major drivers of recent volatility has been concern over the stickiness of inflation and its impact on rate cut expectations. There continues to be a gap between the consumer price index (CPI) and personal consumption expenditures (PCE), the two most popular inflation metrics. It is worth noting, PCE is the preferred inflation gauge of the Federal Reserve for three reasons: “The expenditure weights in the PCE can change as people substitute away from some goods and services toward others, the PCE includes more comprehensive coverage of goods and services, and historical PCE data can be revised (more than for seasonal factors only).”

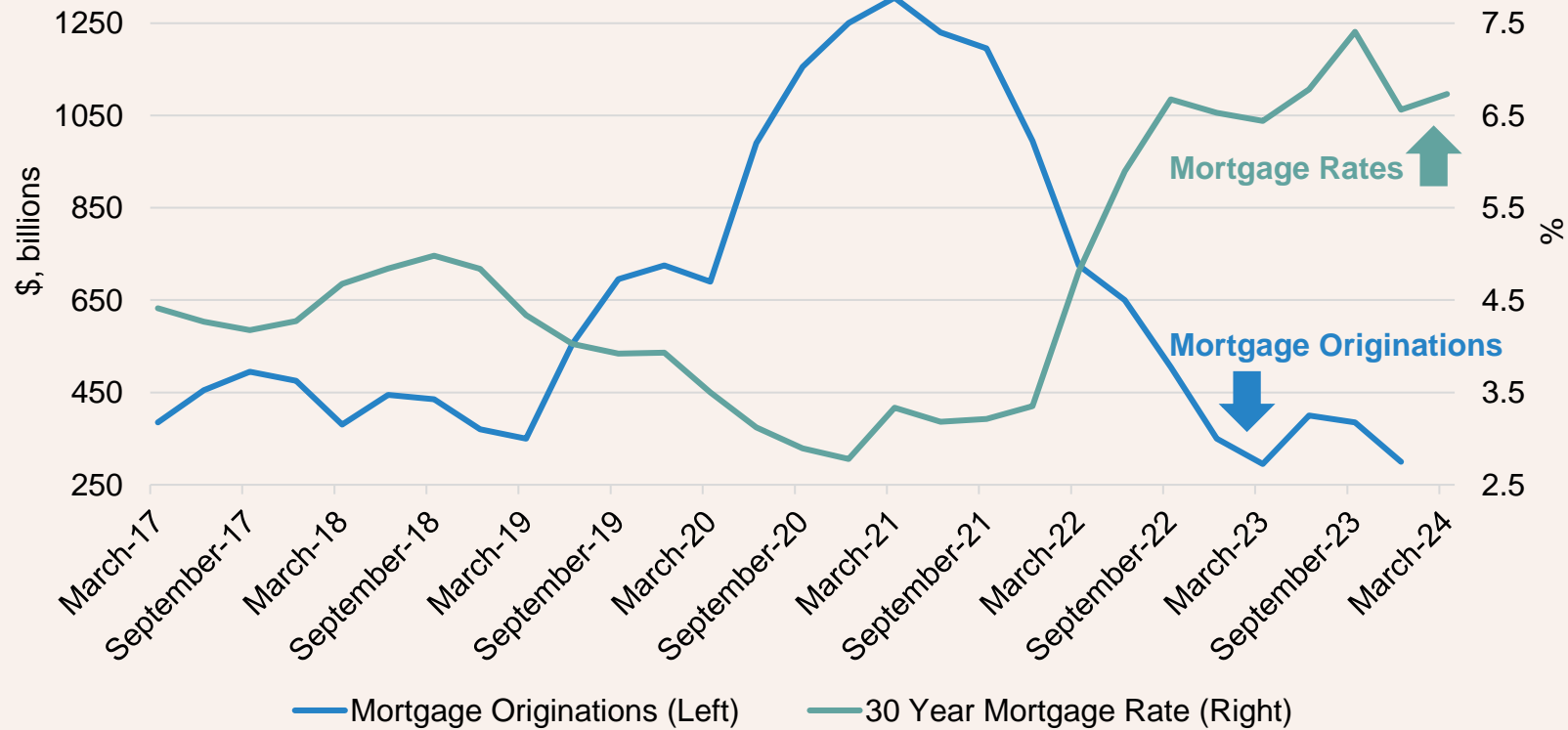


5) In recent months, there has been a lot of noise surrounding the uptick in CPI. However, it's worth pointing out most of those increases can be attributed to just two factors: shelter and auto insurance. While the cost of auto insurance has also contributed to the rise in PCE, the overall impact has been minimal in comparison.



6) Regarding the cost of shelter, we could be approaching the point where tighter monetary policy has accomplished most of what it can achieve. Higher mortgage rates appear to have helped tamp down a surge in housing demand following the pandemic; however, higher prices have persisted due to the lack of housing supply. Some economists are positing a new theory that higher interest rates could be constraining supply as homeowners with low mortgage rates are hesitant to move and swap their low fixed mortgage rates for higher ones. It's an interesting theory, but at this point it remains just that.

Mortgage Originations vs. 30-Year Mortgage Rates

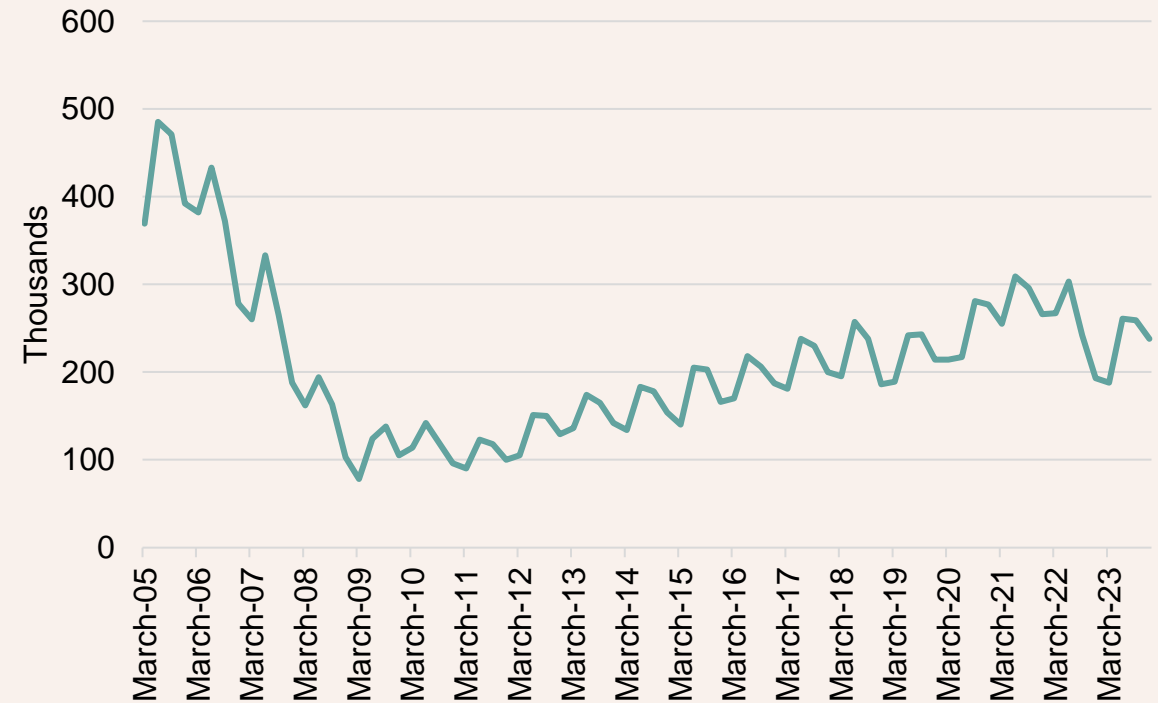


7) Moving away from theory and into actual data, the current strain on housing supply isn't an overnight development. Over the past decade, fewer and fewer existing single-family homes have been listed for sale while new construction of single-family homes slowly recovered from the 2008 financial crisis. At the same time, new households continued to form as Millennials and Gen Z began to reach adulthood. The pandemic didn't create the current demand/supply struggles in housing, though it likely did exacerbate fragile imbalances that had been brewing beneath the surface.

US Existing Home Sales Inventory

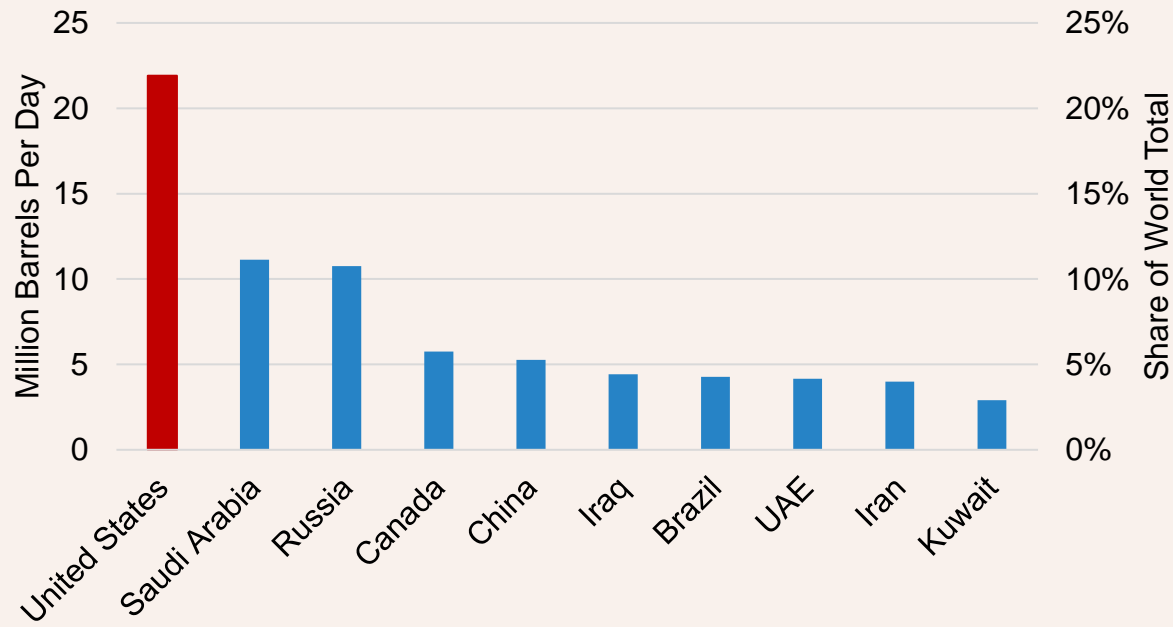


Total New Housing One-Family Units Started

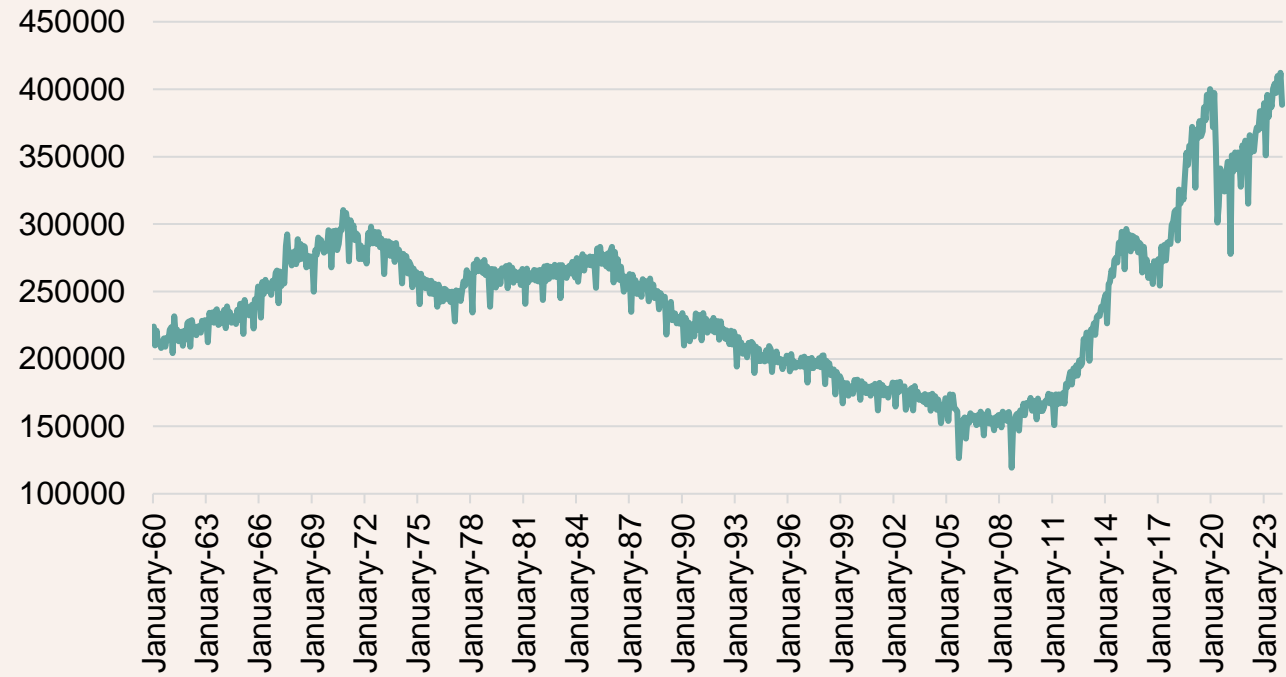


8) In recent months, the price of oil and gasoline have ticked higher as tensions heightened in the Middle East. Unfortunately, there is little the Federal Reserve can do to combat rising prices caused by geopolitical events. Fortunately, as we've highlighted in past issues, United States oil production is near record levels, making the United States the world's largest oil producer... larger than Saudi Arabia and Russia's output combined.

Top 10 Oil Producers and Share of Total World Oil Production

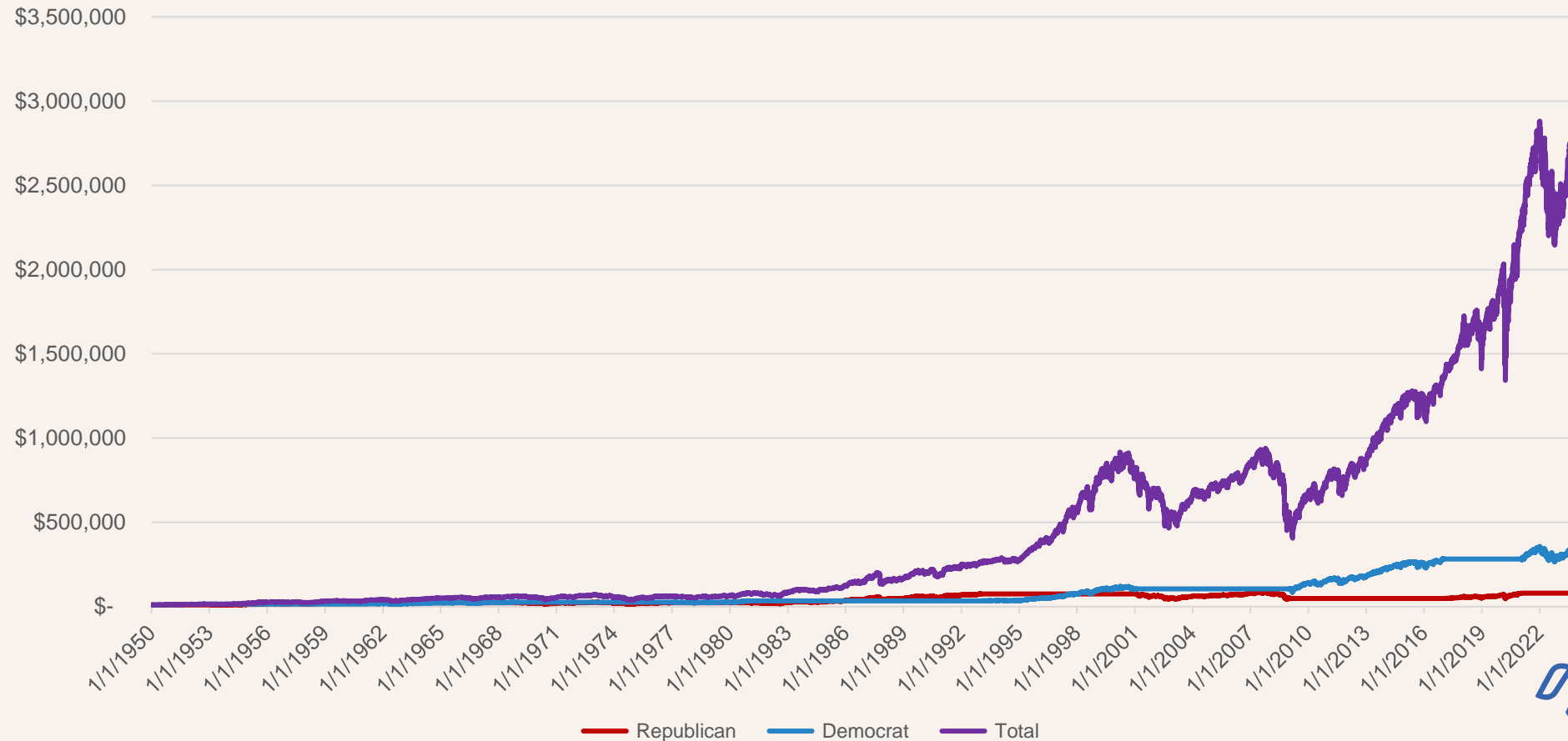


US Crude Oil Production



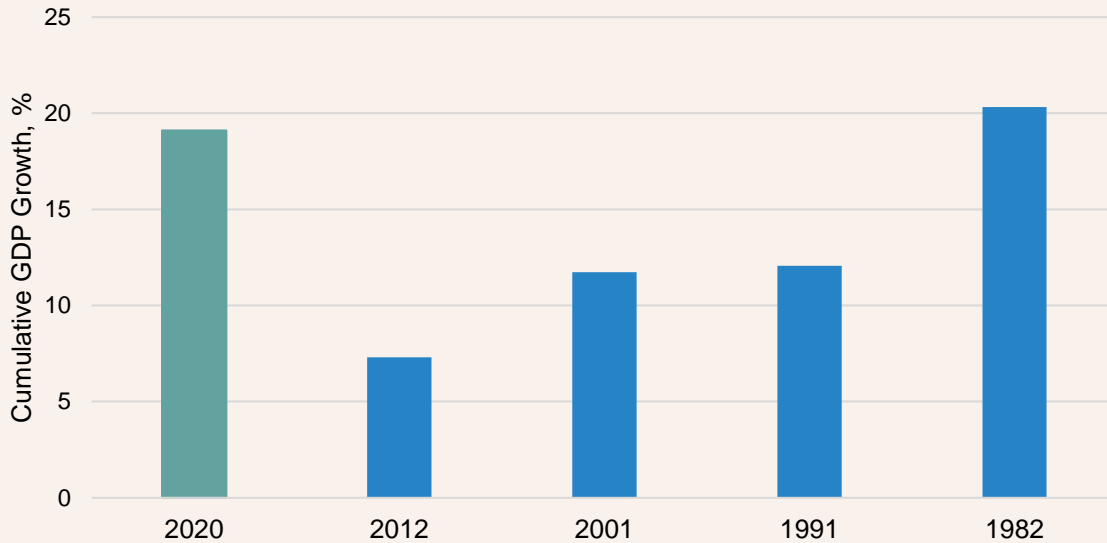
9) During presidential election years, we are often asked about the potential for volatility depending on which party controls the White House and/or Congress. To be blunt, if an investor were only invested when their preferred party controlled the White House, they would have sacrificed a lot of performance. As the chart below highlights, since 1950, a \$10,000 investment only allocated to the market during a Republican presidency would have grown to about \$80,000 today. The same \$10,000 would have grown to about \$370,000 if an investor were only allocated when a Democrat was in the White House. But an investor who stayed invested during both Republican and Democrat administrations would have seen their \$10,000 grow to nearly \$3,000,000!

Investing by Political Party of President
Growth of \$10,000 Initial Investment
S&P 500 Price Return (^SPX): 1/1/1950-4/19/2024

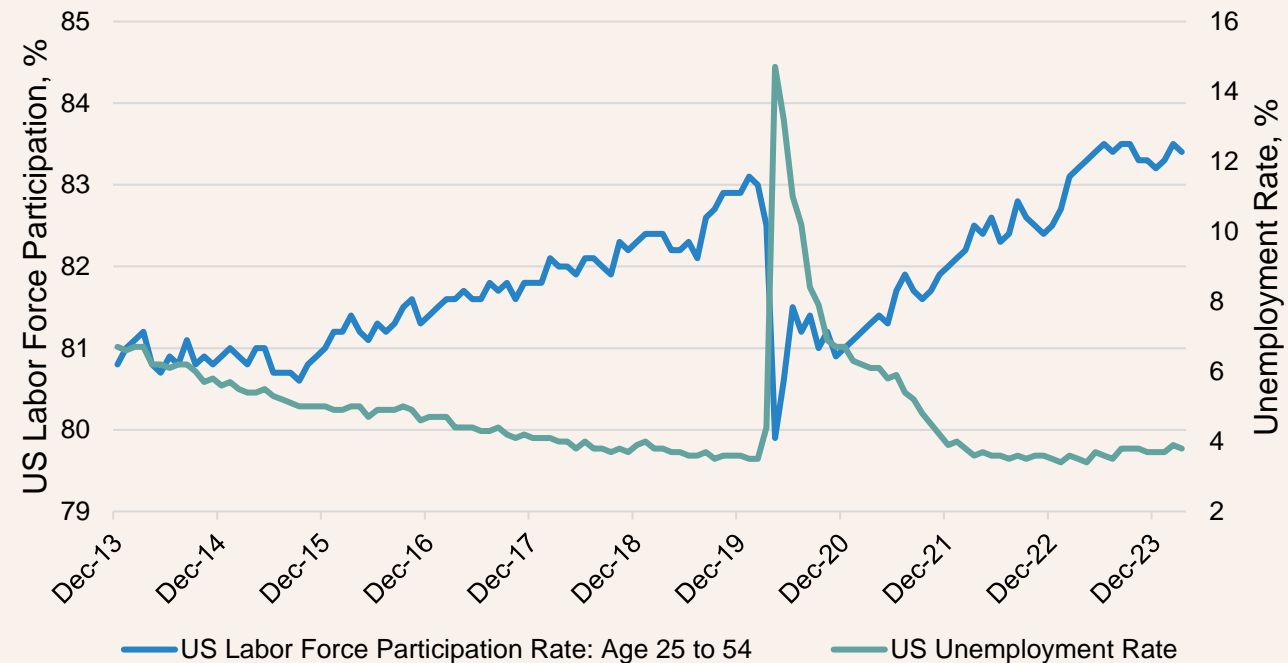


10) One of the biggest complaints about the economy right now is that it's too strong. This is likely as strange a sentence to read as it is an unusual one to type. By our measurement, the current economic expansion that began in 2020 is one of the best over the past forty years through the first fourteen quarters. Today, the unemployment rate remains below average, the participation rate amongst prime age workers has surpassed pre-pandemic levels, and consumer spending remains firm. We believe fully employed US consumers have little reason to change their spending patterns. Though, perhaps what's good for the economy could be challenging for the Federal Reserve.

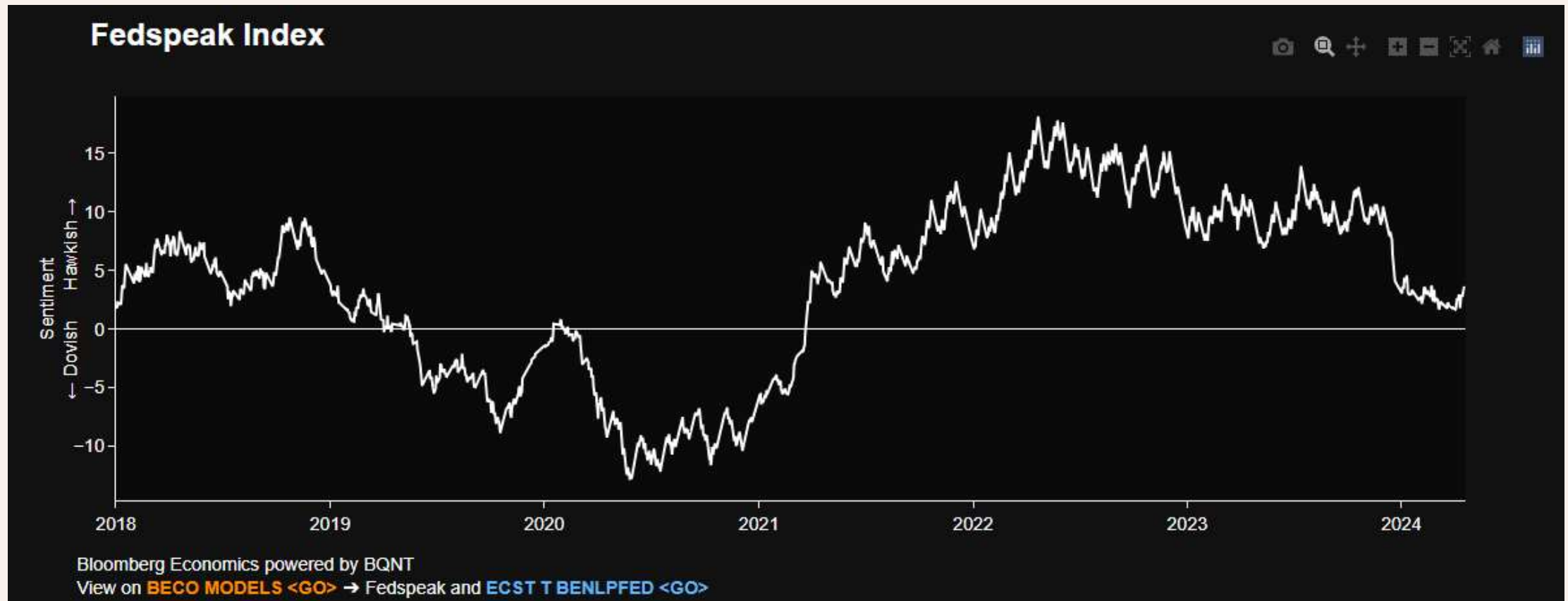
Cumulative GDP Growth to Start Economic Expansion
(Through First Fourteen Quarters)



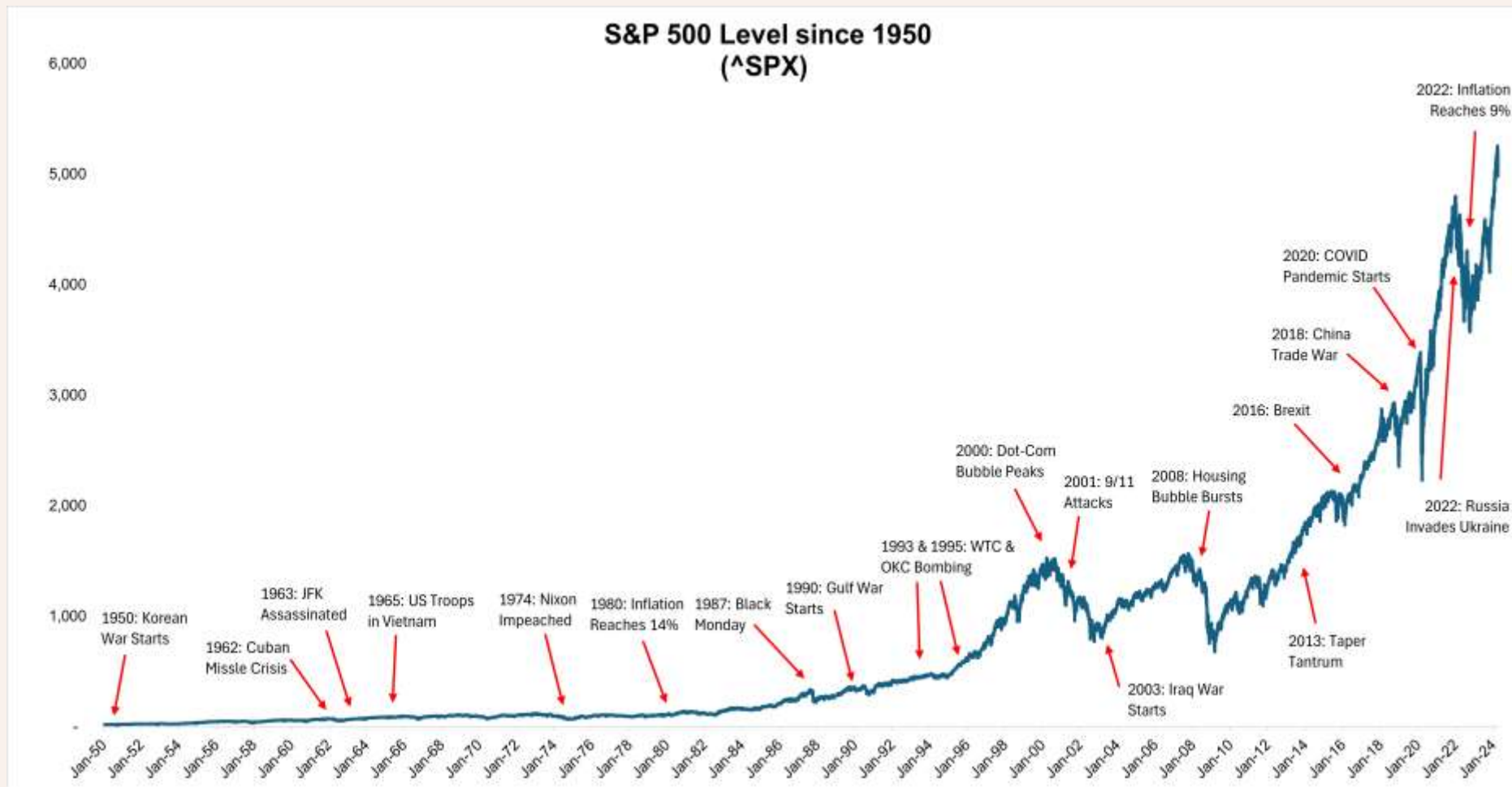
U.S. Labor Market Remains Strong



11) Economic resilience has led forecasters to revise calls for an economic 'hard landing' in 2022, to a 'soft landing' in 2023, to 'no landing' in 2024. Accordingly, interest rate cut expectations have been heavily repriced as the year has progressed. In recent comments, Federal Reserve Chairman Jerome Powell indicated current policy may just need additional time to work rather than immediate interest rate change. Since the beginning of April, Bloomberg's FedSpeak Index has begun to move from neutral levels back towards 'hawkish' sentiment. In our opinion, this move could provide a potential catalyst for markets should there be any signs of economic or inflationary cooling in the months ahead.



11) One thing that will never change: markets crave the 'known' and hate the 'unknown.' The recent repricing of interest rate cuts, geopolitical conflict, and equity volatility have presented the market with a litany of 'unknowns' to worry about. While unsettling, it is important to remember this is not the first (nor will it be the last) time that the market has had to fight through causes for concern. In the chart below, we highlight various market and geopolitical 'unknowns' from the past. While past performance provides no guarantee of future results, one 'known' we take comfort in is the fact that markets have historically rewarded investors who have been able to look past prior short-term unknowns.





We're excited to announce the Off Street is turning one! Thank you to all those who have joined and supported Chief Investment Officer, Adam Reinert, CFA, CFP® and Director of Investment Research, Sean Dann, CFA, on their weekly podcast. The show covers market news and trends through the lens of our investment team with a '*funenomics*' approach. Listen on Apple Podcast and Spotify.



Interested in sending our investment team a note? Please send an email to wealthiq@marshallfinancial.com.




Adam Reinert, CFA, CFP®
Chief Investment Officer

George Evans II, MBA
Chief Investment Strategist

Sean Dann, CFA
Director of Investment Research





Marshall Wealth IQ is aimed at sharing insightful financial market and economic data in easy to visualize charts with brief analyses. This commentary isn't designed as a call to investment action, but rather as a dependable source to help you feel better informed about current events in today's market and the underlying trends impacting current wealth.

It's impossible for anyone to know with certainty what will happen today, tomorrow, or even a minute from now. Investment involves risk and volatility; it's why long-term investors have historically been rewarded with excess returns relative to cash. Our investment department monitors market data and works with our wealth advisory teams to right-size portfolios should something change relative to long-term trends. In the meantime, we'll continue to share financial and economic data we believe is insightful and relevant to your wealth to help you feel informed.

Thank you for reading; please be well.



Disclosures:

Marshall Financial Group, Inc (“Marshall Financial”) is an SEC-registered investment adviser with its principal place of business in Doylestown, Pennsylvania. This newsletter is limited to the dissemination of general information pertaining to Marshall Financial Group’s investment advisory services. Investing involves risk, including risk of loss. References to market indices are included for informational purposes only as it is not possible to directly invest in an index. The historical performance results of an index do not reflect the deduction of transaction, custodial, and management fees, which would decrease performance results. It should not be assumed that your account performance or the volatility of any securities held in your account will correspond directly to any comparative benchmark index.

This newsletter contains certain forward-looking statements (which may be signaled by words such as “believe,” “expect” or “anticipate”) which indicate future possibilities. Due to known and unknown risks, other uncertainties and factors, actual results may differ materially from the expectations portrayed in such forward-looking statements. As such, there is no guarantee that the views and opinions expressed in this letter will come to pass. Additionally, this newsletter contains information derived from third party sources. Although we believe these sources to be reliable, we make no representations as to the accuracy of any information prepared by any unaffiliated third party incorporated herein, and take no responsibility, therefore.

For additional information about Marshall Financial, please request our disclosure brochure as set forth on Form ADV using the contact information set forth herein, or refer to the Investment Adviser Public Disclosure web site (www.adviserinfo.sec.gov). Please read the disclosure statement carefully.

